

# ACES Insurance Collaborative

## Meeting Minutes

November 20<sup>th</sup>, 2018 at 11:30 AM

Attendance - Directors present: Ed Swinkoski, Town of North Haven; Lisa Jones, Ansonia Board of Ed.; Frank Connolly, North Haven Board of Ed.; Tom Danehy, ACES. Also present were Chuck Petruccione and Sonia Kaminsky from Brown and Brown; Kate Klarman, Rob Janes, Carrie Carbonneau, and Scott Bolster from Anthem; Robert Cronin, Superintendent of North Haven Public Schools; Lynn Boisvert, East Haven Board of Ed.; and Deborah Carson from ACES.

1. Minutes: Motion was not made to approve the minutes as there were not enough directors present at the start of the meeting.
2. Claims: Chuck Petruccione stated that claims were still under budget for all members but that is typical at this point in the plan year. Renewal projections will begin shortly. The results through October 2018 were as follows:
  - a. ACES is about 24% below budget.
  - b. Ansonia is about 9% below budget.
  - c. North Haven BOE is about 17% under budget. There was a stop loss hit in October.
  - d. Town of North Haven is about 14% under budget.
3. CREC Captive Stop Loss Cooperative Bidding: Tom Danehy stated that CREC is interested in a joint stop loss bid with ACES. Sonia Kaminsky added that they have collected the necessary data to see if it will be beneficial and will have an answer in December.
4. Monthly Billing: Debbie Carson stated that invoicing and payments are up to date.
5. Anthem Rx Utilization Presentation: Rob Janes stated that Anthem is working on multi-year arrangements for our group including growth thresholds for discounts. The transition to IngenioRx is an area of opportunity. New ID cards include the RX changes already, all subscribers will be issued new cards next year. Carrie Carbonneau and Scott Bolster distributed packets and gave a presentation regarding the pharmacy utilization results for ACES, Ansonia, and Town of North Haven. There was much discussion on the top 10 conditions requiring medication, the top 25 drugs by cost, the cost of specialty drugs, and ways to manage these expenses.
6. Meeting Schedule: Next meeting date is to be determined.