

ACES Insurance Collaborative Meeting Minutes

November 1, 2017

Attendance - Directors present: Lisa Jones, Ansonia Board; Tim Howes, ACES; Tina Tanguay, North Haven Board; Ed Swinkowski, Town of North Haven; Tom Danehy, ACES. Also present were Matthew Bowker from Anthem, Sonia Kaminsky and Mike Cavallo from Brown and Brown, and Deborah Carson from ACES.

Minutes: Motion was made by Tina Tanguay, seconded by Tim Howes to approve the minutes of the September 22, 2017 meeting. The motion passed unanimously.

Claims Information: Mike Cavallo presented a chart for each entity as well as the Collaborative, displaying performance for July through September. Cavallo reviewed the performance of each entity and discussed the trends and calculation of renewal projections.

- I. Monthly Billing: Carson gave a status update on outstanding invoices for the Town of North Haven and the North Haven BOE, and stated that Ansonia had paid for July and August, as well as estimated bills for September and October. There was a review of the \$7.00 administrative fee per contract count per the Collaborative Agreement. Sonia Kaminsky suggested that going forward, new members should be required to have claims withdrawn from the collaborative ASO bank account rather than their own account to improve tracking.
- II. Marketing – New Members: Kaminsky stated that she would have a meeting with Seymour on November 14. Cavallo presented a chart showing that Monroe, Naugatuck, Waterbury, East Haven and Hamden are other possibilities, along with Meriden upon their next renewal.
- III. Renewal: Discussed within Claims Information. Further iterations to follow as more data is collected.
- IV. Meeting Schedule: Next meeting will be Thursday, December 7th at noon.
- V. Adjournment: Motion to adjourn was made by Lisa Jones, seconded by Tim Howes. Meeting adjourned at 12:57 PM.